

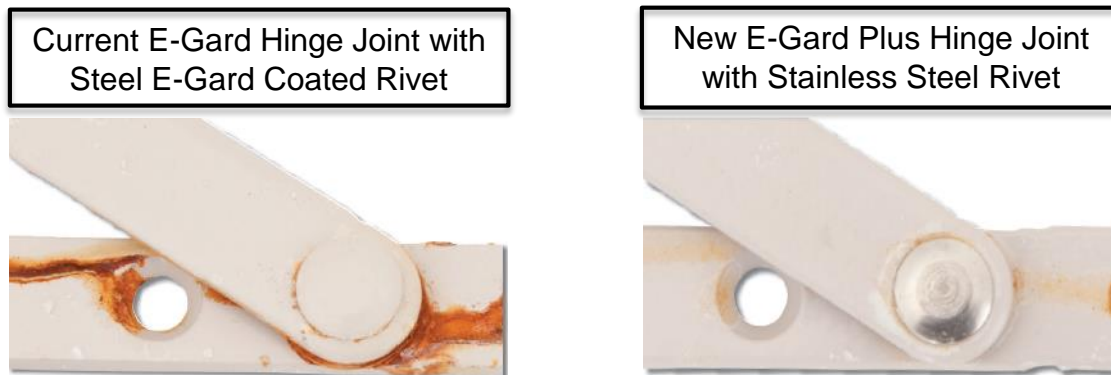
TO: Our Valued Customers

FROM: Aaron Mundt, Hinged Window CFBU Manager

Date: January 6, 2014

SUBJECT: Introducing E-Gard® Plus™

AmesburyTruth™ is pleased to introduce E-Gard® Plus™. This advanced coating formulation will provide improved corrosion resistance at no additional cost to you. The following photos show results of the current E-Gard versus the new E-Gard Plus formula after 1,000 hours of salt spray testing...



The above salt spray testing was performed in accordance with ASTM B117. Please note that the new rivets are already being shipped with your present E-Gard product per earlier product announcements in 2014. E-Gard Plus is specially formulated with improved edge protection and corrosion resistance. You can rest assured extensive testing has taken place validating E-Gard Plus over the past 2 years. Please visit truth.com/egard to learn more about E-Gard Plus.

The improvement will be managed as a running change and is scheduled to begin production at AmesburyTruth in Owatonna, MN the week of January 5, 2015. As the old inventory is depleted, the E-Gard Plus product will be shipped to you under a new part number to facilitate a smooth transition. Please see the attached list of salable part numbers outlining the exact products affected by this improvement. Our inside sales representatives will work with you as we make this transition.

It is important to note the former E-Gard formulation will no longer be available after this change is made. However, the color of the old and new coatings are similar allowing for the mixing of hardware components with no negative implications to you or your customers. Please pass this information on to others in your company that may need to be informed of this change. If you have questions that are not answered within this announcement or on line at truth.com/egard, please contact your Account Manager or Inside Sales Representative for assistance.